

# BEYOND

— EXPECTATIONS —  
SCANSOURCE & MITEL

## Rock out with ScanSource and Mitel

A major concert takes place in Greenville on May 30—one you just can't miss! Want to join us for this show of a lifetime plus some top-notch business building at ScanSource HQ? Click on the link below to find out how you can improve your chances of winning. We hope to see you there!



[Learn more](#)

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### Not just another cloud solution

MiCloud Flex is UCaaS for businesses with complex communications needs. Scalable and adaptable, MiCloud Flex enables the most efficient

processes and workflows, customized for each business. MiCloud Flex also offers an advanced, omnichannel Contact Center solution with custom integration capabilities to help your customer offer personalized interactions—every time.



## Mitel: The clear choice for YOUR cloud future

As your customers migrate from Onsite to Cloud, turn to Mitel and ScanSource to make the transition smooth and cost-effective. Customers today are looking for agility, a competency where Mitel leads the way. Besides forward-thinking digital transformation strategies, Mitel delivers reliable, time-tested hardware. A shift to Cloud with Mitel is an investment that customers can count on as they navigate the ever-changing UC environment. Need more information? **Contact our Cloud enablement specialist!**

**More than one benefit  
to migrating**

**Partners—it's time to check  
your standings!**

Migrate to the Cloud with MiCloud Connect and take your communications to the next level. Plus, you'll receive a \$125 credit! With no end date to the program, you can upgrade your legacy ShoreTel 14.2 or earlier system at a time and pace that works for you!

Join our upcoming web seminar on February 26—we'll cover the new resources center, program improvements, and more! Need more information? Contact [Daniel Posa](#).

***Register now***

Take a minute out of your day to review your Mitel Partner Program Dashboard to ensure you're on track to achieve your desired level in the Mitel Global Partner Program.

You must meet all requirements by March 31 to achieve your level. Partners with admin-level rights within MiAccess can view the dashboard via the management tab in MiAccess.

***Review today***

## Mitel News Corner

### It takes money to make money

Invest in marketing assistance with ScanSource and Mitel, and succeed in growing your Mitel business! If you have any questions about marketing discretionary funds, please reach out to your supplier business development manager or regional channel manager. Also, keep an eye out for an upcoming JMF/DF podcast for more in-depth information about the process. Don't know your supplier business development manager or regional channel manager? Contact [mitel.marketing@scansource.com](mailto:mitel.marketing@scansource.com) now!

## Mitel's Monthly Giveaway

It's giveaway time! Answer the question below and fill out our short form by 12 pm ET on Friday, February 22. The first 40 people to submit the correct answer—plus

10 random drawing submissions—will win a prize!\*

*\*View terms and conditions.*

**Which of the Seven Dwarfs from Snow White never speaks?**

***Answer now***



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